

**Lashway, Lisa**

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**From:** NJLM - Municipal Clerks [njlm-clerks@cityconnections.com]  
**Sent:** Wednesday, February 17, 2010 4:07 PM  
**To:** Lashway, Lisa  
**Subject:** Upcoming Seminar

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222 West State Street  
Trenton, NJ 08608  
(609) 695-3481  
Fax: (609) 695-0151



William G. Dressel Jr.  
Executive Director  
Michael J. Darcy, CAE  
Asst. Executive Director

### LEAGUE ALERT

Municipal Clerk: Please forward to Mayor and Governing Body.

February 17, 2010

**Re: "MUST ATTEND LEAGUE SEMINAR HELPS MUNICIPAL OFFICIALS WEED THROUGH THE JUNGLE OF HEALTH BENEFITS NEGOTIATION"**

**March 9, 2010**  
**"Health Benefits Negotiations Insurance Primer"**  
**9:00 a.m. – 1:30 p.m.**  
**Cherry Hill Library**  
**Cherry Hill, NJ**

"...Local Governments continue to struggle with often important but always costly mandates such as:

- The American with Disabilities Act
- The Clean Air Act
- Combined Sewer Overflow
- Sanitary Sewer Overflow
- Safe Drinking Water Act
- The Fair Labor Standards Act
- Historic Preservation Guidelines
- Lead Paint Abatement...

Add to that an active state legislature with ideas as abundant as congress (think COAH, for instance) and the cost of operating a municipality in New Jersey is virtually unsustainable” (McLallen, Sarah “New Jersey’s Expensive Addiction to Health Care Mandates”, *New Jersey Municipalities Magazine*, February 2010). As is evidenced in the quote above, balancing a budget can be a difficult task, especially when you figure in the ever rising cost of health insurance. To help municipalities manage this ever growing problem, the New Jersey State League of Municipalities will be holding a Professional Development Seminar titled “Health Benefits Negotiations Insurance Primer” from 9:30am-1:30pm at the Cherry Hill Library in Cherry Hill, NJ. This seminar will cover the basics involved in health care plan design and negotiations with bargaining units. Topics to be discussed include the relative effectiveness of a wide range of health plan designs and the negotiation strategies to put these designs in place.

**For more information and to register for this important seminar, please visit the League website [www.njslom.com](http://www.njslom.com) and click on “Calendar” or contact Danielle Holland, Program Specialist at 609-695-3481 ext. 118 or by e-mail at [dholland@njslom.com](mailto:dholland@njslom.com) .**

**REGISTER NOW! SPACE IS LIMITED!**

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