



**From:** NJLM - Municipal Clerks [mailto:njlm-clerks@cityconnections.com]  
**Sent:** Tuesday, December 15, 2009 9:57 AM  
**To:** Lashway, Lisa  
**Subject:** 2010 Upcoming Professional Development Seminars

### LEAGUE ALERT

Municipal Clerk: Please forward to Mayor and Governing Body.

December 15, 2009

**Re: I     \*Updated Speaker\* - League Professional  
Development Seminar**

**Re: II    League Professional Development Seminar -  
Budget Updates**

**Re: I. \*Updated Speaker\* - League Professional Development Seminar**

**“Health Benefits Negotiations Primer”  
Cherry Hill Library, Cherry Hill, NJ 08034  
Tuesday, March 9, 2010  
9:30am-1:30pm**

This seminar will cover the basics involved in health care plan design and negotiations with bargaining units. Topics to be discussed include the relative effectiveness of a wide range of health plan design and the negotiation strategies to put these designs in place.

**Schedule:**

9:30a.m.-10:00a.m. Registration, networking and continental breakfast

**Presiding Mayor:**

Mayor Chuck Chiarello, Mayor Buena Vista Township, 1st Vice President, New Jersey State League of Municipalities

10:00a.m.-11:00a.m. Plan design and the relative effectiveness of various options

**Presenter:** Joseph DiBella, Executive Vice President, Health Benefits, PERMA

**Presenter:** Christopher Lowry, Sales and Marketing, Horizon Blue Cross Blue Shield

11:00a.m. -11:15a.m. -Break

11:15a.m.-12:15 a.m. Negotiating strategies

Presenter: Thomas Gannon, Esq, Hering, Gannon & McKenna

12:15a.m.-1:15p.m Budget Implications

**Presenter:** Marc H. Pfeiffer, Deputy Director, Division of Local Government Services

**REGISTRATION FEE:** Member Rate: \$55.00\* Non-Member: \$75.00

\*Member rate applies to: Municipalities, State, County, and Municipal Utilities & Authorities.

**To register:**

- Visit [www.njslom.org](http://www.njslom.org) and click on Services
  - Select Calendar of Events, Go to the date you are attending
  - Download registration form, complete and fax it with your voucher to (609) 695-0151
- Questions about registering – contact Suzanne Delany [SDelany@njslom.com](mailto:SDelany@njslom.com) or 609-695-3481 ext. 111.

CEUs have been approved as follows: (TBD)

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**Re: II. League Professional Development Seminar - Budget Updates**

**Bergen County Community College, Paramus, NJ 07652  
Building and Room # (TBD)  
Wednesday, March 31, 2010  
9:30A.M.-1:30P.M.**

**At this seminar, attendees will:**

- Review recent Division of Local Government Local Finance Notices and review recent policies and regulations.
- Get an update on CY 2010 budget issues and any legislation that may affect them
- Understand the current requirements about, and how the levy cap law works.
- Gain knowledge on how to apply for budget cap waivers
- Review current issues affecting finance officers

**Schedule:**

9:30a.m. -10:00a.m. Registration, networking and continental breakfast  
10:00am-1:30p.m.

**Presiding Mayor:**

Mayor Joseph DeIorio, Mayor Roselle Park; CFO, Essex Fells

**Presenters:**

Marc H. Pfeiffer, Deputy Director, Division of Local Government Services

Christine Zapicchi, Bureau Chief, Division of Local Government Services

**REGISTRATION FEE:** Member Rate: \$55.00\* Non-Member: \$75.00

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CEUs: RPPO/RPPS-3.0; CRP-3.0; CPA-3.0 FIN, 3.0 ACCT

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